



California Statewide Automated Welfare System (CalSAWS) Quality Assurance (QA) Services

RFP NO. 01-2025

VOL 1 – BUSINESS PROPOSAL, SECT 2: FIRM QUALIFICATIONS

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Table of Contents [RFP §6.3.2, §6.3.3.2]

1	Section 2 – Firm Qualifications [RFP §5.2.1, §6.3.2, §6.3.3.4]	1
1.1	Firm Experience Details [RFP §6.3.3.4.1, §5.2.1.1, §5.2.1.2]	1
1.2	Firm Financial Resources [RFP §6.3.3.4.2, §5.2.1.3]	11
1.2.1	Financial Overview.....	12
1.2.2	Financial Statements.....	12
1.2.3	Dun & Bradstreet Information.....	13
1.2.4	Certification of Financial Statements.....	13
1.2.5	Acknowledgement of Subsequent Disclosure Requirement.....	15
1.3	Subcontractor Additional Details [RFP §6.3.3.4.3].....	15

Table of Figures

Figure 1. Relevant Projects.....	2
Figure 2. Corporate Organization Chart	10
Figure 3. NTT DATA's QA Services Team Organizational Chart.....	11
Figure 4. QA Services Firm Financial Qualifications.....	11
Figure 5. The NTT Group Corporation	12
Figure 6. 2025 Securities Report Certification, Cover Page (Page 217)	14
Figure 7. 2025 Securities Report Certification (Page 218)	14
Figure 8. 2024 Certification Cover Page (Page 224)	14
Figure 9. 2024 Certification (Page 225)	15

1 Section 2 – Firm Qualifications [RFP §5.2.1, §6.3.2, §6.3.3.4]

1.1 Firm Experience Details [RFP §6.3.3.4.1, §5.2.1.1, §5.2.1.2]

Our Qualifications and References

NTT DATA has been supporting State agencies for the past 35 years across all Health and Human Services programs providing services from Strategy to planning, Portfolio Management Office (PMO), Quality Assurance (QA), Independent Verification and Validation (IV&V), Organizational Change Management (OCM), User Centered Design, and Data Governance of large system modernizations through to Certification. Our organization has 22 current QA projects, 38 projects within the past 10 years providing services to State Governments, and over 13 of these are helping to modernize or oversee through IV&V and QA eligibility projects. This vast and expansive experience provides the Consortium with an organization that knows what the HHS industry has done and keeps a pulse on what the industry will do, to provide that expertise to you through our QA services, our staff, subject matter experts (SME) and advisors. A complete list of our relevant experience is provided in the Executive Summary.

We have provided two strong references and encourage you to reach out to our other clients to confirm that NTT DATA is a valued partner, easy to work with and brings qualified staff to each engagement.

For our first reference, since 2004, we have provided QA to New Hampshire where we provide software development quality assurance for the New Hampshire Integrated Eligibility System and Medicaid Enterprise System during implementation and currently provides support during system enhancement projects. Services provided include overall QA project management support, MMIS project monitoring, Medicaid program expertise, pre-DDI policy and business rules analysis support, pre-DDI data conversion support, testing activities, critical report specification development, DDI QA, and post-DDI stabilization and certification readiness. NTT DATA leverages experienced staff, applying industry best practices and state-specific knowledge, to assess testing activities and deliverables and monitor progress towards production readiness.

Our second reference is from our longstanding partnership with Tennessee. NTT DATA provides PMO and support services for compliance and strategic funding over a host of programs and projects, including Medicaid Eligibility. Our scope includes QA activities such as testing development and support since 2017.

Along with our references, we have provided in the following table a list of our experience working with states, including the DDI vendors involved and the state programs to show our depth and breadth across Health and Human Services projects conducting QA and other important services. This experience across services, vendors and programs provides the Consortium with a trusted partner to continue to embed quality in your maintenance, operations and enhancements. In the following table, we have provided first our QA Projects and following our projects that include Project Management Office (PMO), Independent Verification and Validation (IV&V), Organizational Change Management (OCM), User Centered Design (UCD) and User Experience, System Integration, Strategy and Planning, Assessments and Certifications.

Figure 1. Relevant Projects

State, Project Name, and Project Summary	Contract Dates	DDI Vendor	Programs
Quality Assurance Experience			
Delaware Health and Social Services, DMES QA Engagement – NTT DATA provided planning and procurement support for replacement of the MMIS.	2010 – 2018	Gainwell	Medicaid
Georgia Gateway Integrated Eligibility System (IES) – The NTT DATA team provided PMO, performed the Independent Verification and Validation (IV&V)/QA reviews of the six Medicaid Enterprise Certification Toolkit (MEET) checklists and participated in work sessions to assist in evaluating the Georgia Gateway IES per the requirements.	2018 – 2019	Deloitte	Medical Assistance (MA), Medicaid, Aged, Blind, and Disabled Medicaid, Planning for Healthy Babies, SNAP/TANF, WIC, CAPS, LIHEAP
Idaho System Integration Technical Advisor (SITA) – NTT DATA contracted to develop the integration strategy for the MMIS replacement. Our team develops standards and processes for module vendors to comply with and institutes an Architecture Review Board and a Data Governance Board. Once procurements are complete, our team provides technical oversight and QA over all module vendors. Our team is also the liaison for Data Governance for the Self Reliance system which manages the SNAP, Temporary Assistance for Needy Families (TANF), Medicaid Eligibility, and Child Care Systems.	2024 – Present	Gainwell; Acentra	Medicaid, SNAP, TANF, Child Care
Illinois MMIS IV&V – NTT DATA provides QA, IV&V services, OCM, testing support, developed models of the current and future business models of Illinois Medicaid processes.	2019 – Present	Acentra; Deloitte; Optum	Medicaid, Pharmacy Benefits
Missouri Department of Women, Infant and Child Nutritional Services eWIC QA - QA services for the eWIC implementation. Included the evaluation, testing, pilot and implementation, and closeout of the eWIC project.	2018 – 2021	CDP	WIC
New Hampshire, QA IES IVV Project – NTT DATA provides QA project management support, MMIS project monitoring, Medicaid program expertise, and testing activities.	2004 – Present	Conduent; FISERV	Medicaid
New York Enterprise MMIS/MDW and HIX – NTT DATA provides project management, business analysis, technical advisory services, and QA.	2012 – Present	GDIT; Deloitte	Medicaid
Oregon independent Quality Management Services (iQMS) - The Oregon iQMS contract involves providing independent Quality Management Services (iQMS) for various projects within the state. These services include quality planning, quality control (QC), quality assurance (QA), and	2016 – Present		

State, Project Name, and Project Summary	Contract Dates	DDI Vendor	Programs
independent solution testing. NTT DATA currently provides these services to projects spanning health and human services departments. NTT DATA currently provides these services to projects spanning multiple agencies. The projects are listed below:			
Oregon Department of Human Services (DHS) ONE System Cloud Migration – the movement of benefits enrollment system the ONE Infrastructure from the on-premises environment to a cloud environment.	2024 – Present	Deloitte	HHS Programs
Oregon DHS Provider Time Capture Project – The implementation of a solution meeting the Electronic Visit Verification (EVV) requirements of the 21st Century CURES Act.	2016 – Present	Acumen	Medicaid
Oregon Department of Transportation (DOT) Automated Testing Device Project – The replacement of its current automated testing device ("ATD") solution used by the Driver and Motor Vehicle Services Division ("DMV").	2022 – Present	ProMiles	Motor Vehicle-Transportation
Oregon Department of Administrative Services (DOAS) Enterprise Information Services' Network & Security Modernization Program – The modernization of the State of Oregon network and associated enterprise network and security services.	2024 – Present	Gartner	N/A
Oregon Department of Justice (DOJ) Child Support Refactoring Project - The replacement of the end-of-life framework with a modern child support system framework.	2023 – Present	Deloitte	Child Support
Oregon DOJ Legal Tools Replacement (LTR) Program - The replacement of four systems—Document Management, Billing Management, Case Information, and Time Management.	2021 – Present	Aeon Nexus	Justice
Oregon Department of Revenue (DOR) Electronic Valuation Information System (ELVIS) - The Property Tax Division (PTD) modernization of the Agency's antiquated valuation software with a new system.	2023 – Present	RSM	Tax
Oregon DOT Permit Replacement System – The development of a statewide automated routing and permitting system for single trip permit issuance.	2022 – Present	ProMiles	Motor Vehicle-Transportation
Oregon Enterprise Information Services (EIS), Data Center Services Resilient Site Implementation (RSI) – The purpose of the RSI Project is to establish a resilient secondary data center site.	2023 – Present	Netsmart	Enterprise Programs
Oregon Health Authority (OHA) Hospital Application Survivability Platform (HASP) 2.0 – The migration of the Health Management System (HMS) to a hosted environment, which includes hosting services and disaster recovery	2022 – 2022	N/A	Healthcare

State, Project Name, and Project Summary	Contract Dates	DDI Vendor	Programs
support.			
Oregon OHA HIV-E Project – The replacement of two HIV-E Care and Treatment Program applications and the associated ledgering system functionality.	2018 – Present	Speridian	Public Health
Oregon OHA Program Integrity System – The implementation of a new program integrity system solution.	2020 – Present	Gainwell	Program Integrity
Oregon OHA MMIS Infrastructure Replacement Program - The transition of Oregon's Medicaid Management Information System (MMIS), which is currently hosted by on-premises servers, to a cloud services provider.	2024 – Present	Gainwell	Medicaid
Oregon OHA The WIC Information System Tracker (TWIST) to Web Project – The transition of the WIC information system to a web-based application.	2018 – Present	Custom Data Processing (CDP)	WIC
Oregon Higher Education Coordinating Commission Agency Modernization Project – The replacement of three aging systems with a single modernized system.	2022 – Present	Slalom	Education
Tennessee IES and MMIS Business Support – NTT DATA provides PMO and support services for compliance and strategic funding. Our scope includes QA activities such as testing development and support.	2017 – Present	Gainwell; Deloitte; Optum; IBM	Medicaid, Eligibility, Managed Care
Wyoming Integrated Next Generation System (WINGS) Project – NTT DATA provided consulting services, QA, and Testing, and Project Management services. Supported multiple modules of the Wyoming integrated Next Generation System (WINGS), a modular approach to MMIS replacement and security services.	2019 – 2022	Acentra; HHS Technology Group	Medicaid
Other State Project Experience			
Alabama MES PMO – This was a PMO for the Alabama Medicaid Agency (AMA). NTT DATA provides traditional PMO services (Project Management, Scheduling, Risk/Issue Management, Scope Management and Governance), as well as Procurement Support, Business Analysis, Enterprise Architecture, and Organizational Change Management (OCM).	2020 - Present	Gainwell; Optum; GDIT	Medicaid, SNAP
Alabama-MA-MITA Assessment and BPR – NTT DATA documented and evaluated existing business and system processes within Medicaid and E&E programs. This involved extensive forensic research to fill knowledge gaps, facilitating business sessions with stakeholders, and creating detailed business process flow diagrams.	2009 – 2012	State run	Medicaid

State, Project Name, and Project Summary	Contract Dates	DDI Vendor	Programs
Arkansas Enterprise PMO (EPMO), Mapping Business Processes and M&O – NTT DATA established the EPMO for Arkansas and provided oversight for the state. The EPMO provided Program, Project, and Portfolio support for the Arkansas Department of Human Services (DHS). Another workstream included mapping business and policy processes.	2016 – 2024	Gainwell; Optum; Prime Therapeutics (formerly Magellan); Fiserv; Deloitte	SNAP, TANF, LIHEAP, Child Support/Welfare, Managed Care
Arizona MES Modernization Roadmap – This is a long-term strategic Medicaid Enterprise Services (MES) modernization roadmap project. NTT DATA developed and continues to maintain the MES Roadmap. We provide ongoing APD support along with business and technical advisory services.	2022 – Present	HealthTech Solutions (HTS); ErnstYoung; Acentra Health; Sandata; Accenture; Alivia Analytics	Medicaid
Arizona AHCCCS MITA and HITECH SS-A Project – NTT DATA worked collaboratively with AHCCCS to complete Arizona's MITA SS-A. Utilized the MITA business model to evaluate the as-is operations and to-be environments of the State Medicaid Enterprise.	2016 – 2017	Conduent	Medicaid
Connecticut Medicaid Enterprise Technology System (CT METS) IV&V – NTT DATA provides IV&V services for a large-scale business process improvement and technology program to improve services and outcomes for residents served by Medicaid and other programs.	2021 – Present	Gainwell; Deloitte; Accenture; AHS; HHS Technology Group	Medicaid
Department of Health and Human Services, Center for Medicare and Medicaid Services (CMS), Cloud Navigator Services – NTT DATA assisted in providing cloud governance, migration planning, website design and mapping the user experience via Human Centered Design.	2019 – 2022	N/A	Medicaid
Georgia Technology Authority, Cloud – NTT DATA provided a Project Management Professional (PMP) certified Project Management resource with expertise and prior experience with the Georgia Gateway IES interfaces for a full-scale migration of all current Enterprise Service Bus	2022 – 2023	Deloitte	Medicaid

State, Project Name, and Project Summary	Contract Dates	DDI Vendor	Programs
integrations to AWS serverless architecture.			
Hawaii MQD Health Analytics – The NTT DATA team established the Program Management for the design, development, and implementation (DDI) phase of the Health Analytics Program through operations.	2022 – 2024	Optum	
Hawaii Med-QUEST MITA SS-A Update and Planning Project – NTT DATA worked collaboratively with MQD to complete Hawaii's MITA SS-A Update by utilizing the MITA business model to evaluate the As-Is operations and To-Be environments of the State Medicaid Enterprise.	2019 – 2019	DXC; Magellan; Optum	Medicaid
Iowa IES Strategy & Planning – NTT DATA assisted the state in developing their strategy to modernize their IES and developed the RFP and proposal evaluation criteria.	2008 – 2012	Accenture	SNAP, TANF, Medicaid
Illinois IES PMO – NTT DATA provided PMO, portfolio-program management, planning, environment, system readiness, assessment services, testing development and support, and advises the client on best practices.	2021 – Present	Deloitte; Optum	Medicaid, SNAP, TANF, and other public assistance programs.
Indiana Enterprise Medicaid System and Care Management IV&V - The specific focus of the NTT DATA team throughout our engagement with the Indiana Family and Social Services Administration was on assisting the State in achieving overall solution delivery and obtaining federal certification of the Indiana EMS initiatives.	2012 – 2020	HP/EDS	Medicaid
Louisiana Child Support Enforcement Modernization Project (CSEMP) – The NTT DATA team conducted a Feasibility Study, assisted with planning, requirement definition, facilitated functional and technical gap sessions, supported DDI prep activities and business process re-engineering.	2021 – Present	N/A	Child Support
Louisiana Department of Children and Family Services Portfolio and Project Management Office – Development of a Portfolio and Project Management Office for all projects to provide a consistent governance structure, tools, methodology and templates.	2025 – Present	N/A	Child Support and Child Welfare
Maryland MERP PMO – NTT DATA provides a suite of services spanning the portfolio projects. Services include full PMO and business process optimization over a host of projects.	2012 – 2021	Esri and other vendors	Medicaid
Maryland MMT PMO – NTT DATA provides a suite of services spanning the portfolio projects. Services include full PMO and business process optimization.	2021 – Present	Conduent; IBM; Optum; Carelon; Mulesoft;	Medicaid

State, Project Name, and Project Summary	Contract Dates	DDI Vendor	Programs
		Salesforce; Telligen; Magellian; SureScript; AWS; FEI Systems; Service Now; SoftTech	
Missouri Department of Social Services MMIS IV&V - IV&V for the implementation of MMIS enhancements including: Business Intelligence Solution/Enterprise Data Warehouse, Program Integrity, and Case Management.	2014 – 2022	Infocrossing; Conduent	Medicaid
Mississippi IV&V Integrated Eligibility and Child Support – NTT DATA provides independent verification and validation services for the Mississippi DHS Strategic Update of Critical Case and Eligibility Systems and Software (SUCCESS) Project.	2025 – Present	Deloitte	Medicaid, SNAP, TANF, Child Care, Child Support
Mississippi-DOM Division of Medicaid Business Continuity and Disaster Recovery – NTT DATA's Business Continuity (BC) and Project Management Teams work collaboratively with the client to create and deliver a comprehensive BC Plan.	2022 – Present	N/A	Medicaid
North Dakota Department of Health and Human Services – NTT DATA provides strategic, technical, and architectural expertise and strategy on MES.	2022 – Present	Leidos-SI; Conduent-MMIS	Medicaid
New Mexico Child Support Enforcement System Replacement (CSESR) Project – NTT DATA provided project management services to amend and refresh the CSESR Feasibility Study.	2018 – 2020	N/A	Child Support
New Mexico CSESR Replacement Refactoring Project – NTT DATA provided project management oversight for the CSESR Refactoring Project. Services included budget management, vendor contract management, monitoring and management of application code improvements, contractor deliverables, issues, and risks, and developing technical reports.	2020 – 2021	N/A	Child Support
New Mexico MMIS Replacement Project – NTT DATA provided project management for specific MMIS components, RFP development and procurement support, and security and certification planning.	2018 – 2021	Conduent; Gainwell	Medicaid

State, Project Name, and Project Summary	Contract Dates	DDI Vendor	Programs
New Mexico WIC MIS (MOSAIC) and EBT (Offline) Services – NTT DATA provided project management support for WIC and EBT modernization project.	2015 – 2018	Vexcel	Medicaid
New York IES/CS IV&V – Provide IV&V services over the State's Child Support and Integrated Eligibility System replacement.	2022-2025	N/A	Child Support, SNAP, TANF
Oklahoma MES Project – NTT DATA provided project management oversight for the Medicaid Eligibility System project.	2020 – 2024	Gainwell	Medicaid
Oregon HCA MMIS Modularity – NTT DATA provided project management and utilized strategic planning and assessment methodology in evaluating the Oregon Medicaid Enterprise Solution to identify possible improvements, ensure alignment with Agency goals and update the existing Roadmap reflecting MES modernization activities and timelines.	2020 – 2023	Gainwell	Medicaid
Oregon PERS Business Process Mapping – NTT DATA analyzed current practices used by PERS in the area of business process mapping and assessed their business needs.	2023 – 2024	N/A	Retirement
Oregon Enterprise Information Services (EIS) PMO – NTT DATA managed the EIS project portfolio by applying PMI based methodologies to support formal and repeatable project management processes for the planning, execution, and control of project work across the enterprise.	2019 – 2024	N/A	Enterprise Programs
Puerto Rico Department of Health Medicaid Program MMIS/Eligibility & Enrollment IV&V - NTT DATA provided IV&V services for the Medicaid Management Information System and Eligibility & Enrollment System implementations.	2016 – 2020	Gainwell; Redmane	Medicaid
South Carolina Agile Team Technical Advisory – NTT DATA is providing SC Agile Scrum Team staff augmentation. Agile Scrum is a component of our EA Project Management Practice. We incorporate our Portfolio/Program and Project Management methodologies to assist SC stakeholders in integrating project management plans, status reports, and converting to more typical project management documents and roles.	2020 – Present	(State Managed system)	Medicaid
South Carolina MVI – NTT DATA performed program and project management oversight of eight solution providers, as they delivered solutions that addressed SC Division of Health and Human Services requirements and integrated into the MES.	2018 – 2023	IBM	Medicaid

State, Project Name, and Project Summary	Contract Dates	DDI Vendor	Programs
Utah Department of Health MMIS Replacement Project IV&V - NTT DATA performed IV&V for Utah's Department of Health for their Medicaid Management Information System Project, PRISM.	2013 – 2023	Acentra	Medicaid
Vermont Department of Health Access Technical Assistance – NTT DATA provides technical advisory consultative services to plan for, select, and acquire the best technology solutions for the State.	2020 – Present	Gainwell; Optum	Medicaid, SNAP, TANF
Washington MITA SS-A – NTT DATA assessed the organization to review business, technology and architecture of the states MMIS to determine a To-Be path forward for funding and modernization.	2016 – 2017	N/A	SNAP, TANF, Medicaid
Washington Eligibility Strategy & Planning – NTT DATA provided As-Is and To-Be requirements development services for the Eligibility Replacement Project.	2018 – 2019	N/A	SNAP, TANF, Medicaid
Wisconsin MMIS Procurement, RFP Development, and EDAMSA Project – NTT DATA Services supported the Wisconsin DHS and Division of Long-Term Care & Services (DLTC) in the development and completion of a modular MMIS procurement.	2015 – 2017	N/A	Medicaid

We have provided within the first part of the table, our 25 QA projects. Our QA support spans from small, low-complexity projects to multi-vendor and multi-agency large-complexity projects that impact major state operations and systems. The second half of the table are the projects that encompass the full range of our services, from strategy and planning through implementation and certification across most HHS programs, including Integrated Eligibility. This is important experience because our staff and organization have held roles and provided services within and for state government which makes NTT DATA the ideal partner to oversee the M&O and enhancements of your important systems.



Figure 2. Corporate Organization Chart

Our Organization

NTT DATA State Health Consulting is a limited liability company (LLC) headquartered in Plano, Texas. The company is a business unit of NTT DATA Americas, Inc. NTT DATA Americas, Inc., is the North American arm of the NTT Group Corporation, a top-10 global IT services provider with over 193,500 employees worldwide (including more than 12,000 in the United States). Figure 3 shows our corporate organizational chart, illustrating the lines of authority and corporate financial relationships within our organization.

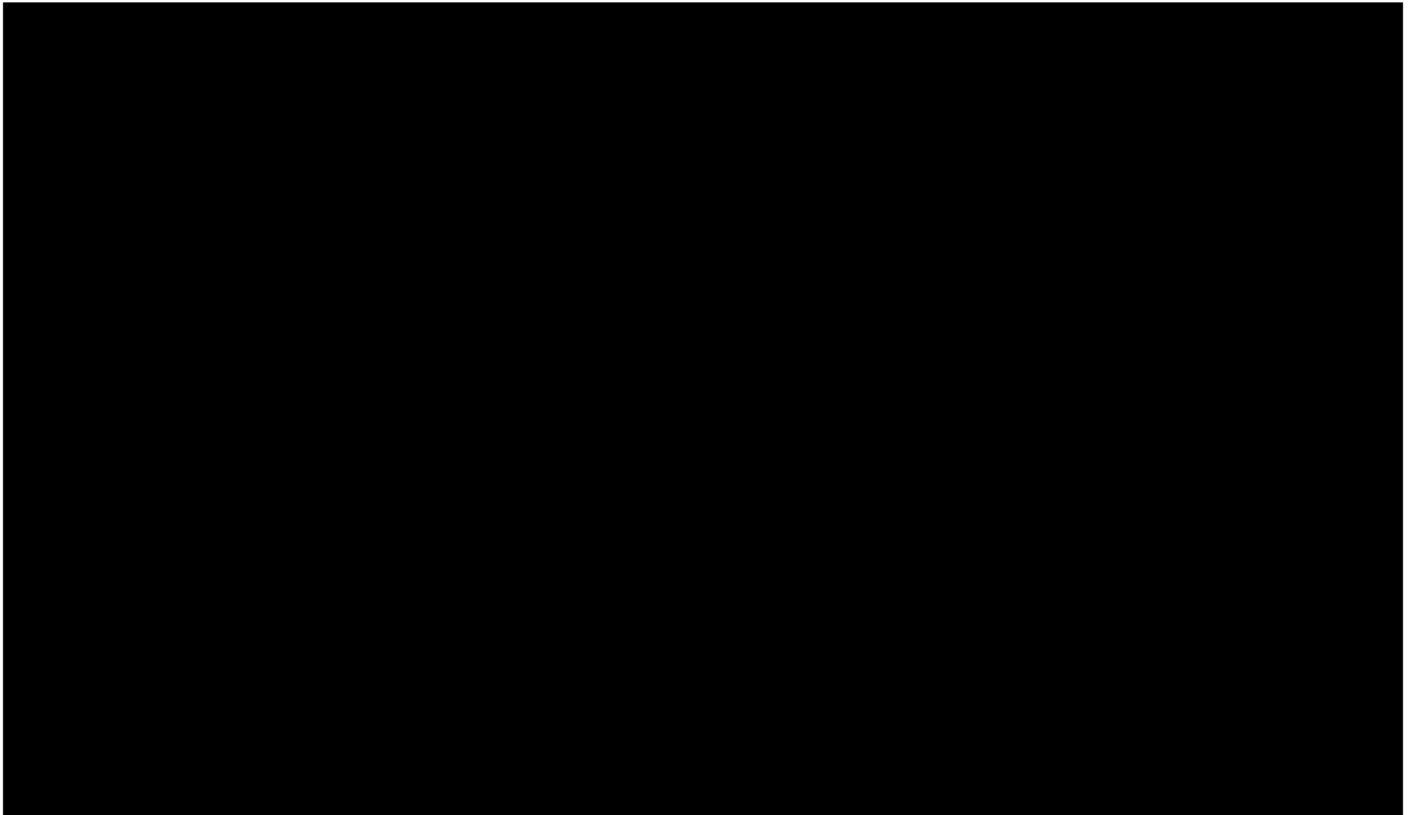
Known formerly as Cognosante Consulting, NTT DATA State Health Consulting was acquired by The NTT Group Corporation in 2019. We have a long history of serving HHS clients, with state-specific experience dating back to 1987. 35+ years and over 260 projects later, we are a national leader in government consulting and advisory services, including Quality Assurance (QA) Program Design and Project Planning; Project Management; and Mapping Division Processes and the Development of Policies, Procedures, and Improvement Activities.

NTT DATA State Health Consulting delivers these and other services through a team of over 500 professionals. These experts support projects of similar size and scope using proven methodologies to deliver high-quality services to clients across 49 states, plus the District of Columbia and Puerto Rico. They have expertise spanning the full range of Health and Human Services, with many bringing decades of hands-on experience supporting state government clients similar to the Consortium.

Our State Health Consulting practice has the focus, resources, and expertise to help government organizations serve the public intelligently and effectively and is supported by significant corporate reachback. We have established a culture of transparency and support that spans our internal operations and our external client partnerships. Our culture supports and strengthens our organizational structure and allows us to continuously provide delivery excellence to clients.

Our leadership at every level is active with our clients and frequently participates in client engagements. Lisa Alger, the Executive reports to Senior Director, Patti Garofalo. Patti is responsible for ensuring the delivery of high-quality services and maintaining

strong client relationships. Lisa is the escalation point for our teams. The following is our QA Team Organizational Chart.



Our organization and team are excited to be able to support the Consortium in their maintenance, operations and enhancements of these important systems.

1.2 Firm Financial Resources [RFP §6.3.3.4.2, §5.2.1.3]

The table below lists the Financial Qualifications as specified in the RFP. Each of the requirements are addressed in the following sections.

Figure 4. QA Services Firm Financial Qualifications

QA Services Firm Financial Qualifications	
Req #	Qualification
F6	a. The Bidder will provide financial statements for the past two (2) fiscal years for the Contractor and each subcontractor. These must be audited financial statements unless audited statements are not a part of the routine business practices of the firm. The Consortium will accept financial statements audited according to either Generally Accepted Accounting Principles (GAAP), Statutory Accounting Principles (SAP) of the National Association of Insurance Commissioners (NAIC) or the International Financial Reporting Standards (IFRS). <u>Or</u> b. If the Bidder does not produce audited financial statements or file corporate financial information such as a 10-K as part of its routine business practices, as included in point a. above, Bidders may provide unaudited financial information that includes information relating to liquidity, assets,

QA Services Firm Financial Qualifications	
	liabilities, equity, working capital, current ratio and net revenue. Bidders must also provide a privately placed debt rating from the NAIC, or an equivalent nationally recognized credit rating agency.
F7	The Bidder must also provide a copy of its Dun & Bradstreet (D&B) D-U-N-S number and Business Information Report, inclusive of its D&B viability and credit ratings.
F8	These financial statements must be accompanied by a signed statement from the Bidder's or its Parent Company's Chief Executive Officer, Chief Financial Officer and/or Designee(s), certifying the financial information is accurate and complete. Alternatively, financial statements that include a signed statement by the independent certified public accountant, made a part of the financial statement, will suffice for the certification letter.

1.2.1 Financial Overview

NTT DATA State Health Consulting, LLC, is a subsidiary of the NTT Group Corporation, a corporation that generated more than \$30 billion in revenue during our last fiscal year, which ended March 31, 2025. The financial activities of NTT DATA Americas are included in the financial reports issued by the NTT Group Corporation.

The table below provides a six-year summary of the NTT Group Corporation's finances.

NTT DATA Group Corporation Past Financial Performance

All figures are in millions of dollars (USD).

	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
Net Sales	\$14,853	\$15,192	\$16,721	\$22,868	\$28,616	\$30,394
Operating Income	\$858	\$912	\$1,393	\$1,698	\$2,028	\$2,122
Net Income	\$523	\$535	\$984	\$1,093	\$954	\$912
Total Assets	\$17,599	\$18,982	\$20,210	\$40,350	\$47,303	\$50,959
Shareholders' Equity	\$6,157	\$7,030	\$8,327	\$9,516	\$11,265	\$11,994
Operating Cash Flow	\$1,835	\$2,310	\$2,034	\$2,297	\$3,268	\$2,602
R&D Expenses	\$143	\$149	\$129	\$163	\$134	\$185

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Note: These figures were converted from Japanese yen to U.S. dollars at the rate of \$1 per ¥152.62. Also, NTT DATA's fiscal year ends on March 31 of the following year. (FY 2024 ran from April 1, 2024, to March 31, 2025, for example.)

Figure 5. The NTT Group Corporation is a large, growing, consistently profitable company.

As this table shows, the NTT Group Corporation is a large, stable, profitable company with the ability to honor commitments made to clients.

1.2.2 Financial Statements

The NTT Group submits an annual securities report to the Japan Financial Service Agency (FSA), Japan's equivalent of the U.S. Securities and Exchange Commission (SEC). These annual securities reports are similar to the SEC Form 10-K in content. They include consolidated financial statements along with other information for investors. The consolidated financial statements in these annual securities reports are audited by KPMG AZSA LLC, a certified public accountancy, and they are certified by the NTT

DATA Group Corporation's CEO and Chief Financial Officer (CFO).

Per RFP §5.2.1.3, Requirement 6a, we have provided as attachments to this proposal copies of the NTT DATA Group Corporation's last two annual securities reports as 2025 Annual Securities Report.pdf and 2024 Annual Securities Report.pdf. They are written in Japanese and audited according to the standards of the International Financial Reporting Standards (IFRS).

To make this financial information easier for the CalSAWS Consortium to review, we have also included with this response copies of summary earnings reports, known as *kessan tanshin*, that are issued each spring in advance of the annual securities reports. These reports have been professionally translated into English. While these condensed reports are not formally audited, the figures within are generally checked for consistency with the subsequent annual securities reports. The names of these files are fy2024 fs 4q.pdf and fy2023 fs 4q.pdf.

Additionally, we have taken the step of machine translating into English portions of the NTT DATA Group's annual securities reports based on the eXtensible Business Reporting Language (XBRL) version of these statements hosted in the Electronic Disclosure for Investors Network (EDINET) system, which is the FSA's equivalent of the SEC's EDGAR system. Specifically, we used Microsoft Translate to translate:

- Consolidated financial statements included within the securities reports. These translations are provided separately as 2025 Consolidated Financial Statements.pdf and 2024 Consolidated Financial Statements.pdf.
- Independent auditor reports on the consolidated financial statements from KPMG AZSA, LLC, contained within the securities reports. These translations are provided separately as 2025 Independent Auditor Report.pdf and 2024 Independent Auditor Report.pdf.

1.2.3 Dun & Bradstreet Information

The Dun & Bradstreet (D&B) Data Universal Numbering System (DUNS) number for NTT DATA State Health Consulting, LLC, is 08-015-9121. Per RFP §5.2.1.3, Requirement 7, we have provided in attachment "NTT Data State Health Consulting LLC-DUNS080159121_10-02-2025" a copy of a Business Information Report that includes D&B viability and credit rating information.

1.2.4 Certification of Financial Statements

Each of the annual securities reports discussed in Section 1.2.2 were certified by both the NTT Group CEO (who also holds the titles of President and Representative Director) and NTT Group CFO as appropriately stated and in accordance with the provisions of the Financial Instruments and Exchange Act, the primary law in Japan governing securities, financial products, and financial institutions. These certifications are provided:

- In the 2025 securities report (for the fiscal year ending March 31, 2025) on pages 217–218.
- In the 2024 securities report (for the fiscal year ending March 31, 2024) on pages 224–225.

For the convenience of the Consortium, we have translated these pages into English using Microsoft Copilot and provided the translation in the following four tables. The first two tables contain information from the 2025 securities report. The subsequent two tables contain information from the 2024 securities report.

Figure 6. 2025 Securities Report Certification, Cover Page (Page 217)

[Cover]	
[Submitted Document]	Confirmation Letter
[Legal Basis]	Article 24-4-2, Paragraph 1 of the Financial Instruments and Exchange Act
[Submitted To]	Director-General, Kanto Local Finance Bureau
[Submission Date]	June 20, 2025
[Company Name]	NTT Group Corporation
[English Name]	NTT GROUP CORPORATION
[Representative's Title and Name]	Representative Director and President: Yutaka Sasaki
[Chief Financial Officer's Title and Name]	Representative Director, Executive Vice President (CFO): Kazuhiko Nakayama
[Head Office Location]	3-3-3 Toyosu, Koto-ku, Tokyo
[Place for Public Inspection]	Tokyo Stock Exchange, Inc. (2-1 Nihonbashi Kabutocho, Chuo-ku, Tokyo)

Figure 7. 2025 Securities Report Certification (Page 218)

1. Matters Concerning the Appropriateness of the Contents of the Securities Report	Our Representative Director and President, Yutaka Sasaki, and Our Chief Financial Officer, Kazuhiko Nakayama, hereby confirm that the contents of the Annual Securities Report for the 37th fiscal year (from April 1, 2024, to March 31, 2025) have been appropriately stated in accordance with the provisions of the Financial Instruments and Exchange Act.
2. [Special Notes]	There are no special notes.

Figure 8. 2024 Certification Cover Page (Page 224)

[Cover]	
[Submitted Document]	Confirmation Letter
[Legal Basis]	Article 24-4-2, Paragraph 1 of the Financial Instruments and Exchange Act
[Submitted To]	Director-General, Kanto Local Finance Bureau
[Submission Date]	June 19, 2024
[Company Name]	NTT DATA Group Corporation
[English Name]	NTT DATA GROUP CORPORATION
[Representative's Title and Name]	Representative Director and President: Yutaka Sasaki
[Chief Financial Officer's Title and Name]	Representative Director, Senior Executive Vice President: Kazuhiko Nakayama
[Head Office Location]	3-3-3 Toyosu, Koto-ku, Tokyo
[Place for Public Inspection]	Tokyo Stock Exchange, Inc. (2-1 Nihonbashi Kabutocho, Chuo-ku, Tokyo)

Figure 9. 2024 Certification (Page 225)

1. [Matters Concerning the Appropriateness of the Contents of the Securities Report]	Our Representative Director and President, Yutaka Sasaki, and Our Chief Financial Officer, Kazuhiko Nakayama, hereby confirm that the contents of the Annual Securities Report for the 36th fiscal year (from April 1, 2023 to March 31, 2024) have been appropriately stated in accordance with the provisions of the Financial Instruments and Exchange Act.
2. [Special Notes]	There are no special notes.

These securities reports also contain independent auditor reports that were signed by representatives of KPMG AZSA when submitted to the NTT Group for inclusion in these securities reports. As noted in Section 1.2.2, we used Microsoft Translate to translate these reports into English. These translations are provided separately as [2025 Independent Auditor Report.pdf](#) and [2024 Independent Auditor Report.pdf](#).

We trust these certified reports suffice in meeting Requirement 8 of RFP §5.2.1.3.

1.2.5 Acknowledgement of Subsequent Disclosure Requirement

We acknowledge that, in the event of any form of business or corporate reorganization involving NTT DATA State Health Consulting, LLC, we will be required to disclose this same financial information for the successor in interest to NTT DATA State Health Consulting, LLC.

1.3 Subcontractor Additional Details [RFP §6.3.3.4.3]

NTT DATA has engaged Ambire Consulting, Inc. (Ambire) as a teaming partner. Ambire is a Certified California Small Business (SB) and Disabled Veteran Business Enterprise (DVBE). Ambire has worked as a flexible and reliable subcontractor for over 20 years, focusing on complex public sector contracts. Ambire brings local, high-quality QA resources that are familiar with California's public sector agencies to augment and enhance our Quality Assurance team. Their track record shows how they excel at meeting strict regulations, high accountability standards, and procurement protocols tied to public sector projects. Ambire has a history of working with California public sector clients like CalPERS, where they have handled nearly 100 projects since 2006, as well as the California Department of Technology Services (DTS) and the California Department of Health Care Services (DHCS).

NTT DATA has partnered with Ambire Consulting on previous projects and plans to continue this collaboration. For this project, Ambire Consulting will provide staff for the roles of Technical Lead and testers as part of the team.